

By Sara Moss

Cool Tools

for Recruiters 2007

There are so many great software tools available today that are both easy to learn and cost effective. Our list of cool tools is by no means an exhaustive list of recruiting automation ideas. Our hope is that this article opens your eyes to new ideas for increasing recruiter efficiencies around sourcing contacts, networking, communicating and developing relationships with candidates and clients.

zenhire



WEB SITE: www.zenhire.com

PRICE: \$3,000 set-up fee, \$250 per user per year plus 4% of the split fee

GREAT FOR: Resume search of affiliated recruiter databases and Web site hosting

The zenhire application offers a broad set of capabilities and excels at facilitating split placement opportunities. Recruiters link to the databases of selected affiliates while protecting candidate and client confidentiality, expanding their searchable data set to include candidates available within their trusted recruiting community. When a match is found, the system notifies both the affiliate who “owns” the requisition and the affiliate who “owns” the candidate and makes an introduction while maintaining confidentiality. zenhire facilitates both the communication and financial aspects of the split.

zenhire helps recruiters create and manage a dynamic Web site, and provides Web site hosting and content management tools so that the site always has up-to-date job postings and content.

The set-up fee helps recruiters establish their Web site, convert existing data to the zenhire database and get training on the system.

